

Particulars

About Your Organisation

Organisation Name

Hada S.A.

Corporate Website Address

<http://www.hada.com.co>

Primary Activity or Product

- Manufacturer
-

Related Company(ies)

No

Membership

Membership Number	Membership Category	Membership Sector
4-0057-09-000-00	Ordinary	Consumer Goods Manufacturers

Consumer Goods Manufacturers

Operational Profile

1.1 Please state what your main activity(ies) is/are within manufacturing

- End-product manufacturer
- Home & Personal Care Goods
 - Soap Tablet Finishing
- Own-brand
- Manufacturing on behalf of other third party brands

Operations and Certification Progress

2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

2.2.1 Do you manufacture for:

Both Private Label and Own Brand

2.2.2 Total volume of Refined Palm Oil or RBD Palm Oil used in the year:

10,411

2.2.3 Total volume of Palm Kernel Oil used in the year:

2,689

2.2.4 Total volume of other Palm Oil Derivatives and Fractions used in the year:

2,655

2.2.5 Total volume of all palm oil products you used in the year:

15,755

2.3 Palm oil volume used in the year in your own brands that is sourced through RSPO-certified physical supply chains:**In Your Own Brand**

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim	-	-	-
2	Mass Balance	-	-	-
3	Segregated	-	-	-
4	Identity Preserved	-	-	-
5	Total volume of palm oil handled that is RSPO-certified	-	-	-

In Your Private Label

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim	-	-	-
2	Mass Balance	372.00	129.00	215.00
3	Segregated	-	-	-
4	Identity Preserved	-	-	-
5	Total volume of palm oil handled that is RSPO-certified	372.00	129.00	215.00

2.4.1 Volume of Palm Kernel Expeller used/ handled:

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2.4.2 What type of products do you use CSPO for?

Bar soaps

2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe --%

India --%

China --%

South East Asia --%

North America --%

2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --%

India --%

China --%

South East Asia --%

North America --%

Time-Bound Plan

3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand

2016

Comment:

We will promote the use of RSPO certified palm oil products if price difference from sustainable palm oil suppliers against ordinary palm oil suppliers allow us to maintain required market competitiveness

3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand

2020

Comment:

We will promote the use of RSPO certified palm oil products if price difference from sustainable palm oil suppliers against ordinary palm oil suppliers allow us to maintain required market competitiveness

3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2025

Comment:

We will promote the use of RSPO certified palm oil products if price difference from sustainable palm oil suppliers against ordinary palm oil suppliers allow us to maintain required market competitiveness

3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?

n

3.5 Does your company use palm oil in products in goods you manufacture on behalf of other companies?

y

When do you expect to actively promote the use of certified sustainable palm oil in other manufacturers' brands that you sell?

2017

3.6 Which countries that your organization operates in do the above commitments cover?**3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

The strategy will consist on palm oil supply from Ordinary Members of RSPO. On 2015 RSPO certification will begin for Team Foods S.A., our main palm oil supplier and Ordinary Member of RSPO. La Fabril S.A. and Industrias Ales C.A. are also Hada constant palm oil suppliers and Ordinary Members of RSPO. We also have been supplied by Refinadora Nacional de Aceites y Grasas S.A. (REFINAL), Hacienda La Cabaña S.A., C.I. BIOCOSTA S.A., Extractora del Sur de Casanare S.A.S., OLEOFLORES S.A.S. and Aceites Manuelita S.A., Ordinary Members of RSPO. For 2017 we commit to certify 48 tons of palm oil through book and claim bonus.

3.8 Date of first supply chain certification (planned or achieved)

2017

Trademark Related**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

Yes

Please state for which product range(s) you intend to apply the Trademark and when you plan to start

Bar soap, 48 tons, 2017

Year: 2017

GHG Emissions

5.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why

We don't have the way to measure it

5.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

We don't have the way to measure it

Actions for Next Reporting Period**6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.**

On 2015 Team Foods S.A. will have the availability to supply mass balance CSPO. If prices are not higher than 5% (from actual prices), we will purchase mass balance CSPO from this supplier.

Reasons for Non-Disclosure of Information**7.1 If you have not disclosed any of the above information, please indicate the reasons why**

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- Others:

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Application of Principles & Criteria for all members sectors**8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Water, land, energy and carbon footprints
[M-Policies-to-PNC-waterland.pdf](#)
- Land Use Rights
[M-Policies-to-PNC-landuseright.pdf](#)
- Ethical conduct and human rights
[M-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights
[M-Policies-to-PNC-laborrights.pdf](#)
- Stakeholder engagement
[M-Policies-to-PNC-stakeholderengagement.pdf](#)

8.2 What steps will/has your organization taken to support these policies?

We will continue working aligned with Global Compact Principles

Commitments to CSPO uptake

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:
Do you have plans to?**

Yes

Please specify

We will promote the use of RSPO certified palm oil products if price difference from sustainable palm oil suppliers against ordinary palm oil suppliers allow us to maintain required market competitiveness

9.1 Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why

Book and Claim in palm oil is viable (USD\$,080 per ton) but Book and Claim in palm kernel oil is not viable (USD\$ 39,50 per ton). This will be not economically viable. We truly don't understand the reason for this hughe gap between palm oil and palm kernel oil.

Concession Map

Do you agree to share your concession maps with the RSPO?

No

Please explain why

N.A.

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Our main business is bar soap, mass consumption product, where price is the main driver. The higher cost of RSPO palm oil will leave us without the competitiveness required by the market. At Colombia and Ecuador some of RSPO principles have been fulfilled, but complete RSPO development has been limited.

2 How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

Yes

Robust:

Yes

Simpler to Comply to:

Yes

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

We only manufacture bar soaps from 100% vegetable base soap. We encourage our clients (third customers) the use of sustainable sources for the manufacturing of their bar soaps.

4 Other information on palm oil (sustainability reports, policies, other public information)

Hada is committed with Global Compact Principles. Among 2014 results were 12% reduction on packaging material and packaging development with 80% of recyclable material.

We are BPM ICA, BASC and COFACE certified. Being consistent with Global Compact Principles we are active members of RSPO and encourage business relations with RSPO certified companies. Taking into account our Social Responsibility commitment, on 2014 we

maintain our minimum salary rate 35% above the established by Colombian law and encourage gender equity having 179 women employed (45% of employees).
